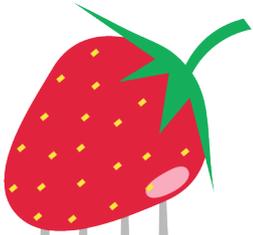
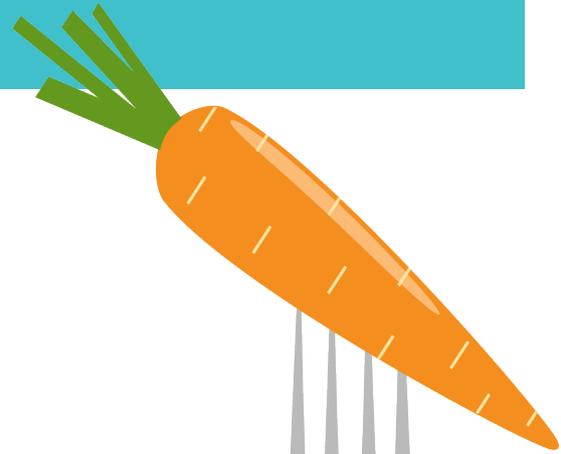


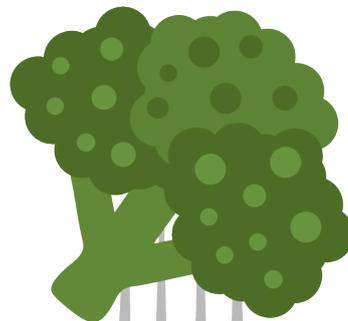


WE DON'T WASTE

INNOVATIVE FOOD RECOVERY FOR THE HUNGRY



2018 ANNUAL REPORT





“ Thanks for all of the healthy meals you have provided for our students and their families this school year. Healthy bodies help build healthy brains!!

- Denver South High School Food Bank

TO THE WE DON'T WASTE COMMUNITY



2018 was a great year at We Don't Waste! Looking around, it's hard to believe that we started in the back of a Volvo just 9 years ago. With three refrigerated trucks, a growing staff, and an 11,570-square-foot Food Recovery and Distribution Center, our impact continues to grow.

Dear Friends,

We Don't Waste may have moved into its new Food Recovery and Distribution Center in 2017, but 2018 was when it became our home. In 2018, We Don't Waste began developing the systems and procedures that allow us to use the Distribution Center for maximum impact in the community and on the environment.

What did this mean for We Don't Waste? It meant:

- developing a system for inventory, which we had never dealt with before.
- sharpening our focus on the environment and reporting on how our work was reducing the ecological impact of the food system.
- pursuing new partnerships with potential food donors and food recipients to recover more food and find a great home for it.
- conducting research and laying the groundwork for our new Mobile Food Market, which debuted in early 2019 in the Globeville-Elyria Swansea community.

In 2018, we recovered and distributed more than 32 million servings of food from 150 food donors – both significant increases from 2017. And we could not have done it without our extremely generous financial supporters, our community-focused food donors, our hard-working nonprofit partners, our committed staff and board, our big-hearted volunteers, and our many other supporters and fans.

The entrance area of our Distribution Center says, "From our community, for our community." We truly believe that. We would not exist if it weren't for community support, and we would not exist if there weren't community need. The common theme here is "community."

Thank you, all, for being part of the We Don't Waste community.

Sincerely,

Arlan Preblud,
Founder & Executive Director

Michael Richards,
President, Board of Directors

OUR BOARD

MICHAEL RICHARDS, PRESIDENT
VP, General Counsel & Secretary, DCP
Midstream Partners, LP

JEREMY P. ANDERSON, VICE PRESIDENT
Personal Coach, Author and Consultant

SARAH SPELTS LOEBL, TREASURER
President, Valuation Analytics

ELAINE HOLOBOFF, PHD, SECRETARY
Self-employed writer

JORGE DE LA TORRE, M.ED., DIRECTOR
Dean of Culinary Education, Johnson & Wales
University

LARRY DIPASQUALE, DIRECTOR
Chairman & CEO, Epicurean Group

ALLISON FRIES, DIRECTOR
Consultant Manager, Perficient

ADAM HAMMOND, DIRECTOR
General Manager & Executive Chef, Epicurean Group

MATT KEENEY, DIRECTOR
President, AOR, Inc.

MATT KELLY, DIRECTOR
Chief Financial Officer, Premier Roofing Company

RICHARD SCHNEIDER, DIRECTOR
Sales Manager, Raquelita's Tortillas

ANN TRAKIMAS, DIRECTOR
Chief Operating Officer, CoBank

OUR STAFF

ARLAN PREBLUD
Founder & Executive Director

KYLE ENDRES
Director of Development

TIM SANFORD
Director of Operations

ALLIE HOFFMAN
Communications Manager

MATT KARM
Agency & Special Projects Manager

JULIA LENNON
Volunteer & Distribution Center Coordinator

DREW SANFORD
Daily Operations Manager

JOHN TENNEY
Food Recovery Specialist

CHRISTI UGHETTA
Food Recovery Specialist

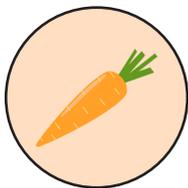


ABOUT US

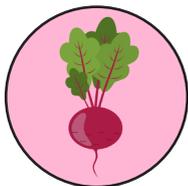


OUR MISSION

WE DON'T WASTE SUPPORTS THE COMMUNITY AND THE ENVIRONMENT BY RECLAIMING AND REDISTRIBUTING QUALITY FOOD TO THOSE IN NEED.



Nearly 1 in 7 Colorado children and 1 in 11 Coloradans struggle with hunger.

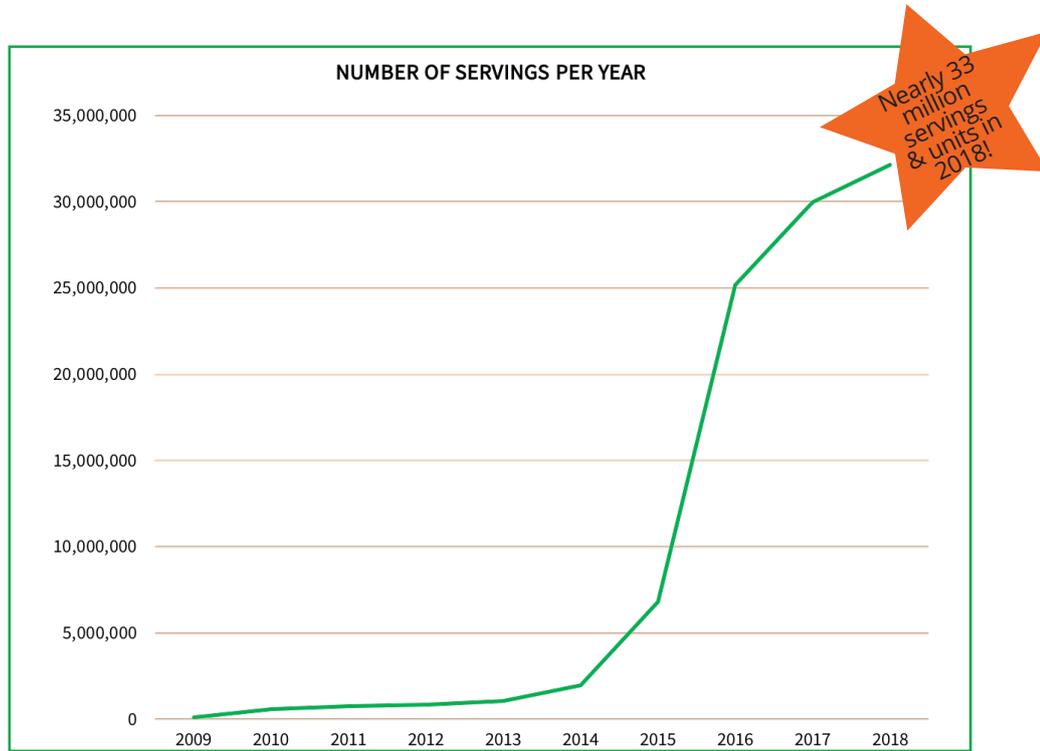


We Don't Waste collects excess food that would otherwise end up in the landfill and provides it to community-based nonprofits serving children, individuals, veterans, seniors, families, and those experiencing homelessness - without a cost to the food donor or the recipient agencies.

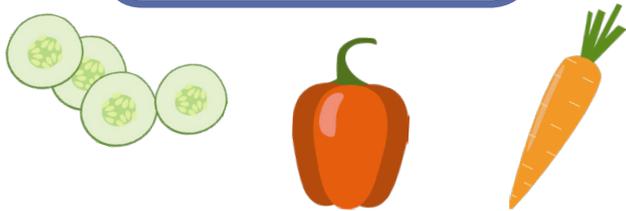


Since 2009, We Don't Waste has distributed over 100 million servings of food to the community.

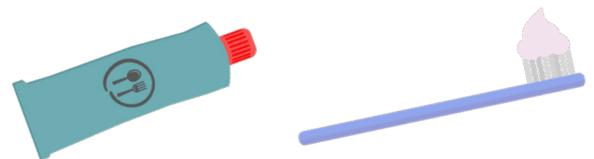
A LOOK AT THE NUMBERS



We recovered
8,035,866 pounds of
quality food in 2018



And 225,848 units
of personal care
products



32,143,466 SERVINGS
IN 2018

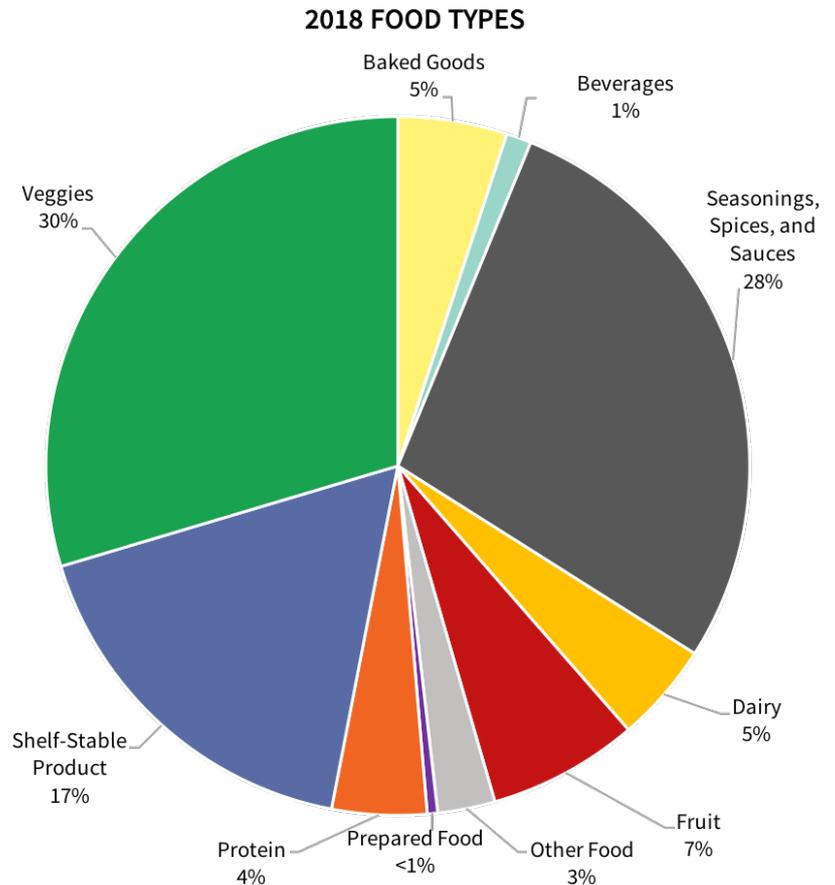


AN INCREASE OF OVER
2 MILLION SERVINGS
FROM 2017



OUR IMPACT

We increased the amount of fresh food (vegetables, fruits, dairy, and high-quality proteins) from 2017 by 1,641,735 servings



THE ENVIRONMENT

In 2018, We Don't Waste recovered 4,018 tons of food, preventing:

- the release of 5,635 metric tons of greenhouse gases into the atmosphere
- the waste of 577,569,189 gallons of water

This is equal to removing 1,200 cars from the road for an entire year



The water not wasted could fill 875 Olympic-sized swimming pools



2018 FOOD DONORS

Our 150 generous food donors make this all possible!

34 Degrees
 5280 Produce
 Abundant Foods
 Acosta FoodService
 Adams County Food Bank
 Advantage Waypoint
 All Love Catering
 Aramark- Avalanche
 Aramark- Coors Field
 Aramark- Dick's Sporting Goods Park
 Aramark-Nuggets
 Aurora Public Schools Warehouse
 Aurora West Prep (Aurora Public Schools Nutrition)
 Birch Benders
 Blue Point Bakery
 Boulder Brands
 Boulder Sausage
 Broomfield FISH Canteen
 Catering by Design
 Centerplate at Mile High
 Centerplate at the Denver Convention Center
 City Harvest
 Clear Creek Provisions- (Boar's Head)
 College Fresh
 Colorado Children's Campaign
 Colorado Feeding Kids
 Colorado Restaurant Association
 Community Food Share
 Community Table- Arvada
 Continental Sausage
 Corner Bakery
 Custom Blending
 Darby Dental Supply LLC
 Denver Botanic Gardens
 Denver Bread Company
 Denver Commissary
 Denver Inner City Parish
 Denver Merchandise Mart
 Denver Museum of Nature and Science
 Denver Rescue Mission
 E.A. Sween Co.
 Eileen's Colossal Cookies
 Einstein Bros.
 Elevated Catering
 Elitch Gardens
 Elliott Gardens
 Epicurean Culinary Group
 Epicurean Entertainment @ Broncos Field at Mile High
 Etai's Catering
 Exdo Event Center
 Father Woody's Haven of Hope
 Fest Trucking
 Footers Catering
 Fresh Pack Produce
 Fruit Revival
 Gateway High School (Aurora Public Schools)
 GC Produce
 Gina Cucina
 Google Boulder
 Green Chef
 Green Valley Ranch High School
 Grower's Organic
 Happy Bakery
 Harvest Food Distributors
 Hotbox Cafe Rino
 Huron Produce LTD
 Infinite Harvest
 InTea
 Izzio Artisan Bakery
 Jefferson County Schools
 Jesse Garcia Trucking
 Jewish Family Service of Colorado
 Jo-Ed Produce
 Johnson & Wales University
 KM Concessions Inc.
 La Popular
 Larimer Social
 Lloyd Swint
 Lone Tree Elementary School
 Lucky Strike Belmar
 Marczyk- 17th
 Marczyk- Colfax
 May Trucking CO.
 Meadow Gold Dairy- Englewood
 Menchie's
 Mental Health Center of Denver
 Metro Caring
 Mile Hi Foods
 MM Local
 My Kid's Lunch catering
 National Cattlemen's Beef Association - Test Kitchen
 Natural Grocers/ Vitamin Cottage
 Occasions Catering
 Omega Marketing
 Pie's The Limit Inc.
 Project Angel Heart
 Quality Custom Distribution (QCD)
 Raquelitas Tortillas
 Ready Fit Go-Healthy Foods
 Rebel Farm
 Relish Catering & Events
 Rialto Cafe
 Rib City- Southpark
 Ringer & Son Brokerage Co.
 Rosenberg's Bagels
 Sable Elementary School (Aurora Public Schools Nutrition)
 Salvage Restaurant
 Samaritan House
 Scales Pharmacy
 Seattle Fish Company
 Secor Cares
 Serendipity Catering
 Shannon's Hope
 Sleeping Giant Brewery
 Slow Food USA
 Sox Place
 SpenDifference
 St. Anne's Episcopal School
 St. Lukes United Methodist Church
 St Elizabeth Of Hungary Church
 Steven Roberts Original Desserts
 Sysco Denver Warehouse
 Sysco Foods- Denver Kitchen
 Taddonio Family Foundation
 Temple Emanuel
 Tender Belly
 The Art Institute of Colorado
 The Grow Haus
 The Modern Edge Catering
 Tierra Farm
 Tucci Fresh Produce
 Tyson Foods
 University of Colorado- Anschutz Medical Center
 University of Denver
 Upsher-Smith Laboratories, LLC
 We Don't Waste
 Westin DIA
 Wheat Montana
 Wildcat Elementary School
 Ziehr's

2018 FOOD RECIPIENTS

Our 58 food recipients are at the root of our expanding outreach – allowing us to reach an additional 130 agencies that they distribute food to!

Adams County Food Bank
Aromor Mercy Housing
Bluff Lake Mercy Housing
Break Bread
Broomfield FISH
Cannon Learning Center
City Harvest
Colorado Aids Project
Colorado Coalition for the Homeless– Beacon Place
Colorado Coalition for The Homeless– Renaissance
Works Vocational Services
Colorado High School Charter
Comitis Crisis Center
Community Food Share
Community Table– Arvada Food Bank
Crossroads Shelter
Denver Inner City Parish
Denver Rescue Mission
Escalante-Biggs Academy– Denver Public Schools
Father Woody’s Haven of Hope
Grant Avenue Street Reach
Growing Home
Holly Park
Hope Held by a Horse
Impact Locally
Jewish Family Service of Colorado
Mean Street Ministry
Mental Health Center of Denver
Metro Caring
Metropolitan State University– STEM Education

New Genesis
Pine Ridge Nation to Nation
Project Angel Heart
Project Homeless Connect
Project Worthmore
SafeHouseDenver
Samaritan House
Second Chance Center Inc
Secor Cares
Senior Support Services
Servicios De La Raza
Shannon’s Hope
Sharing & Caring Ministries
Sobriety House
South High School
Sox Place
St Elizabeth Of Hungary Church
Street Fraternity Inc.
Sunrise Elementary School - CCS
Sun Valley Kitchen & Community Center
The Gathering Place
There with Care
The Rising Church in Olde Town Arvada
Thornton Community Food Bank
Thrive Church
Twin Parishes Food Bank
University Park United Methodist Church
Volunteers of America– Head Start Program
West High School



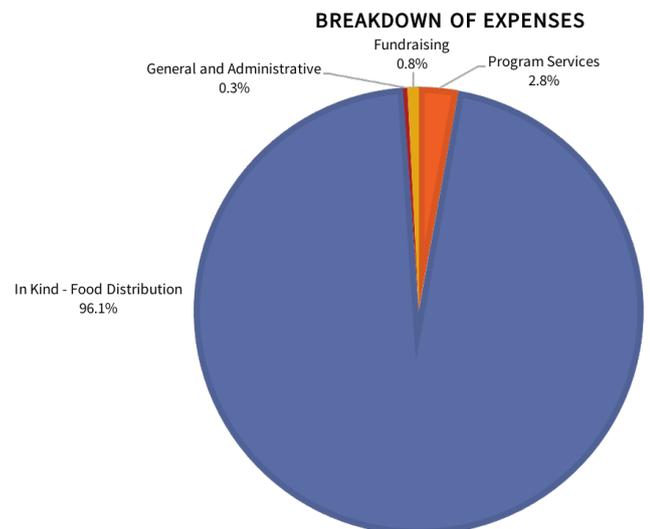
OUR FINANCES

STATEMENT OF ACTIVITIES Year Ended December 31, 2018 (numbers taken from FY2018 Audited Financial Statements)

REVENUES, GAINS, AND OTHER SUPPORT	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL
Grants and Contributions	\$ 756,720	\$ -	\$ 756,720
In Kind - Food Contributions	17,275,083	-	17,275,083
In Kind - Non Food Contributions	295,659	-	295,659
Interest Income	600	-	600
Net Assets Released from Restriction	80,000	(80,000)	-
TOTAL REVENUES, GAINS, AND OTHER SUPPORT	18,408,062	(80,000)	18,328,062
EXPENSES			
Program Services	519,377	-	519,377
In Kind - Food Distribution	17,537,742	-	17,537,742
Total Program Services	18,057,119	-	18,057,119
Supporting Services			
General and Administrative	54,964	-	54,964
Fundraising	140,747	-	140,747
Total Supporting Services	195,711	-	195,711
TOTAL EXPENSES	18,252,830	-	18,252,830
CHANGE IN NET ASSETS	155,232	(80,000)	75,232
NET ASSETS, Beginning	877,526	130,000	1,007,526
NET ASSETS, Ending	\$ 1,032,758	\$ 50,000	\$ 1,082,758

Thanks to our major foundation and corporate donors!

The Anschutz Foundation, CoBank, The Nord Family Foundation, Salah Foundation, El Pomar Foundation, The Jay and Rose Phillips Family Foundation of Colorado, Klau Family Foundation Fund, Bank of America, Fox Family Foundation, Ladd Foundation, Punch Bowl Stapleton, Schlessman Family Foundation, Ashkin Family Foundation, Ellen Blum Fund for Conservation and Public Benefit, Kettering Family Foundation, Wells Fargo Foundation, Virginia W. Hill Foundation, Anschutz Family Foundation, Clif Bar Family Foundation, Western Digital Foundation, Larimer Square Management Corp, Tracy Family Foundation, Applejack Wine & Spirits, UMB Bank, PB and K Family Foundation, Denver Union Station Alliance, BOA Construction, MDC/Richmond American Homes Foundation, Sushi Den, John G. Duncan Charitable Trust, Oliver Family Fund, Fred & Jean Allegretti Foundation



LOOKING FORWARD

2018 was a big year for We Don't Waste, culminating in significant community recognition. We were honored to receive the following awards and recognitions:

- El Pomar Foundation's 2018 Award for Excellence
- The 2018 Healthy Communities Award from the Denver Dept of Public Health and the Environment
- Certifiably Green Business certification from the City and County of Denver

With growing community support and a drive to reach more people, We Don't Waste also kicked off a Mobile Food Market pilot program in early 2019 – reaching the Globeville and Elyria/Swansea neighborhoods.

Other plans for 2019 include:

- Exploring having additional Mobile Food Markets in other communities, particularly food deserts.
- Growing partnerships with area schools for food recovery and distribution.
- Developing relationships with agencies in new neighborhoods to reach underserved populations.
- Expanding our volunteer program to increase our efficiency and do more for more people.



A student shops with her mom at our first Mobile Food Market at Garden Place Academy in February 2019.

All of this couldn't have been accomplished without you – our supporters and donors who have made all of this possible.

Our objective is simple: We recover unused food and redistribute it to people who need it. But how we do this is anything but simple. Every day, it takes a dedicated staff and Board of Directors, technology solutions to increase efficiency, fuel and maintenance demands on our fleet of trucks, and a growing list of food donors and nonprofit partners committed to keeping food out of the landfill and getting it into the hands of those who need it.



Setting up our Mobile Food Market at Focus Points Family Resource Center in March 2019.

As we grow our efforts in 2019 and beyond, we are so excited by the increased possibilities for collaboration, program expansion, new initiatives, and better reporting of our community and environmental impact. It's an exciting time for We Don't Waste, and we hope you will join us in our continued fight against food insecurity and food waste.

Thank you for your support!

The We Don't Waste Team



WE DON'T WASTE

INNOVATIVE FOOD RECOVERY FOR THE HUNGRY

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