2016
WE DON'T WASTE
ANNUAL REPORT
MISSION

We support the community and the environment by reclaiming and redistributing quality food to those in need.
Dear Friends,

The observation of two striking and contradictory epidemics were the genesis of We Don’t Waste in 2009: 1) Tons of food was going to waste at restaurants and after any major event in the Denver metro area every day, and 2) Hundreds, if not thousands of members of the community were going to bed hungry every night. As we close out our seventh year, consider that We Don’t Waste is uniquely qualified to address these important issues as one of the largest food recovery organizations in Colorado. We Don’t Waste specifically focuses on perishable food items such as fresh produce, lean proteins, dairy products and pre-prepared food. We Don’t Waste supplements the non-perishable goods provided by traditional food assistance programs with fresh, healthy food—at no cost to food donors nor recipients. In 2016, We Don’t Waste distributed over 25M servings that augmented the food supply to agencies resulting in more than 10,000 individuals having nutritious food every week. We rely on Denver’s environmentally conscious food providers that are partners in our hunger fighting network.

Going forward our growth and successes in 2016 is a beacon for We Don’t Waste moving forward. Although our expectations are certainly not to replicate the growth we achieved last year, as an organization our staff is committed to increasing the amounts of nutritious food in our effort to meet the ever-increasing demands of those less fortunate in the community.

As you can observe, we serve working-poor families, children, veterans, the homeless, those most vulnerable that are struggling to meet the cost of rents, food, medical costs and unanticipated expenses. While childhood poverty has decreased, nearly 16% of adults and 21% of children in Colorado still don’t know how they are going to eat daily. In 2014, nearly 300,000 individuals experienced significant food insecurity in the Denver metro area at some point during the year (Feeding America). Unfortunately, those less fortunate face greater risk in the near future as safety nets disappear.

However, the future looks bright for We Don’t Waste in fulfilling our mission as we move into our eighth year. We are filled with energy and eagerness as we develop more strategic logistical applications and insure our financial security with your assistance. A distribution center is a pre-eminent need to enhance our ability to serve more agencies with more nutritious product. All of this is accomplished with a staff second to none--Tim Sanford, Dana Van Daele, Matthew Karm, Drew Sanford, WonDrae Hart, Sarah Martinez, Andrea Kirchhoff, Maggie Brown, over 270 volunteers and a board of trustees who are committed to insure our success. My sincere admiration to each of you for your efforts each day.

YOUR support of this work and your belief that no one deserves to go hungry means so very much to all of us.
Dear Friends:

We Don’t Waste’s 2016 Annual Report tells an exciting story of dramatic growth. When we grow, we reduce hunger and food waste at ever-expanding rates.

**Big Numbers, Big Impact** - We’ve grown by over 250% two years in a row, delivering over 25 million servings of nutritious food in 2016 that otherwise would have been thrown in the landfill. We have vastly increased the portion of our work focused on high-value meat, dairy, and fresh produce. Our logistics team have become the go-to experts, meaning they get our precious food to where it’s needed most.

**Building a Distribution Center** - The best way for us to continue maximizing our impact is to establish a new We Don’t Waste Distribution Center, where we can break down large food donations into smaller packages and serve more organizations. We are actively raising funds to support this new facility and are excited to bring it online.

**Fund the Mission** - Your support is critical to our continued growth. Since we don’t charge for our services, all of our funding comes from donors. Please consider establishing a recurring monthly contribution in support of We Don’t Waste. These predictable revenue sources help us focus our efforts on serving the community.

Thank you for your support of We Don’t Waste. We are excited to increase our impact in 2017 and beyond.

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**JEREMY BRONSON**  
President

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**MICHAEL RICHARDS**  
Vice President

**SARAH SPELTS LOEBL**  
Treasurer

**KEVIN PREBLUD**  
Secretary

**JIMENA BEGAL**  
Director

**LARRY DI PASQUALE**  
Director

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**JEFF HERMANSON**  
Director

**ELAINE HOLOBOFF**  
Director

**BRUCE KIRCHHOFF**  
Director

**JACKSON LAMB**  
Director

**MICHAEL PYTEL**  
Director

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STAFF

Tim Sanford
Director of Operations

Dana Van Daele
Program Manager

Matthew Karm
Assistant Program Manager

Sarah Martinez
Director of Communication

Drew Sanford
Program Staff

Wondrae Hart
Program Staff

Maggie Brown
Bronco Game Volunteer Coordinator

Andrea Kirchoff
Volunteer Coordinator
Here is the bottom line about We Don't Waste. This statement is factual without embellishment or exaggeration. Hunger has been relieved for many, many people. Healthy foods have been provided. Diabetics specifically have received foods to promote better health. Children have not gone hungry. Elderly persons have received meals within their district Monday - Friday, once per day, otherwise they wouldn't have eaten [sic]. The direct healing of this Lakota Nation has begun to take hold. People have received hope.

Pastor Dennis,  
Nation to Nation Church  
Food Recipient

We Don't Waste is organized, considerate and thoughtful in their approach to ending hunger. Their reach could only improve with enhanced financial contributions to enable them to secure a warehouse facility so that everything collected does not need to be distributed on the same day of pick-up. Our company has been in the food business for 65 years and we have witnessed many supply and distribution chains that cause more harm than benefit, but We Don't Waste excels in their distribution process and truly gives all of their donations back to the communities that need it.

Mile Hi Foods &  
Taddionio Family Foundation  
Food Donor

Working with We Don’t Waste is an integral part of fulfilling our mission, and allows us to operate with more efficiency.

Fruit Revival  
Food Donor

Second Chance Center has been blessed from the work of We Don’t Waste. We have gone from feeding our clients one day a week to 6 days a week because of your Program.

Second Chance Center  
Food Recipient
SERVINGS COMPARISON

<table>
<thead>
<tr>
<th>Year</th>
<th>Servings</th>
<th>Meals</th>
<th>Lbs</th>
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</thead>
<tbody>
<tr>
<td>2016</td>
<td>25,008,254</td>
<td>8,336,085</td>
<td>6,252,064</td>
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<tr>
<td>2015</td>
<td>6,802,249</td>
<td>2,267,416</td>
<td>1,700,562</td>
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<tr>
<td>2014</td>
<td>1,989,739</td>
<td>663,246</td>
<td>497,435</td>
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268% Growth in Servings Over the Previous Year

The 469,786 lbs of Protein & Dairy we recovered took 787,303,798 gallons of water to produce.

47% of the food we recovered in 2016 was fresh fruit and veggies.

Our cost per meal is just 6 cents.

25 Million Servings 6,252,064 Lbs

OUR IMPACT
FINANCIALS

THREE YEAR COMPARISON
VALUE OF THE FOOD WE HAVE DISTRIBUTED

<table>
<thead>
<tr>
<th>Year</th>
<th>Food Value</th>
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<tbody>
<tr>
<td>2014</td>
<td>$1,927,627.00</td>
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<tr>
<td>2015</td>
<td>$8,946,856.00</td>
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<tr>
<td>2016</td>
<td>$32,913,276.00</td>
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THREE YEAR COMPARISON
OUR COST TO DISTRIBUTE A MEAL

<table>
<thead>
<tr>
<th>Year</th>
<th>Cost Per Meal</th>
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<tbody>
<tr>
<td>2016</td>
<td>$0.06</td>
</tr>
<tr>
<td>2015</td>
<td>$0.16</td>
</tr>
<tr>
<td>2014</td>
<td>$0.40</td>
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MAJOR BENEFACTORS

Alpine Waste and Recycling • Applejack Wine and Spirits • BOA Construction • CoBank • Denver Union Station Alliance • Epicurean Group • First American State Bank • Jordy Construction • Larimer Associates • Marcus Foundation • MDC Richmond American Homes Foundation • Occasions Catering • Sage Hospitality • Seattle Fish Co. • Service Solutions • Taddonio Family Foundation • Tag Restaurant Group • The DiPasquale Family Foundation • The Ladd Family • Transwest Trucks
FOOD RECIPIENTS

These local organizations receive food from us at no cost. The ability to receive additional food without increasing spending allows these organizations to supply healthy options to more people.

We receive much needed items we otherwise would not give to our clients such as milk, yogurt, and fresh produce.

- Arvada Community Food Bank

Adams County Food Bank • Arvada Community Food Bank • Beacon Place | Colorado Coalition for the Homeless • Broomfield FISH • CAMP / Young Mother's Clinic • Cannon Learning Center • CHARG Resource Center • City Harvest | Volunteers of America • Colfax Community Network • Colorado Coalition for the Homeless • Community Food Share • Compa Food Ministries • Crossroads Center | Salvation Army Denver • Cup Colorado • Denver Colorado Aids Project • Denver Inner City Parish • Denver Inner City Parish | Food Exchange Resource Network • Denver Rescue Mission • Denver Rescue Mission | Champa House • Denver Urban Ministries • Denver's Road Home | Project Homeless Connect • Elevation Dream Center • Father Woody's Haven of Hope • Feedback | Feeding 5000 • Food Bank of the Rockies • Fresh Harvest • Gold Crown Foundation | Growing Home • Holly Park Apartments • Jewish Family Service • Joshua Station | Mile High Ministries • Kavod Senior Life • King's Pantry • Lambuth Center • Mean Street Ministry • Mercy Housing | Aromor Apartments • Mercy Housing | Decatur Place • Metro Caring • Nation to Nation • New Genesis • Patriot Anglers • Phoenix Concept • Project Angel Heart • Project Worthmore • Safehouse Denver • Saint Paul Lutheran Church | Grant Avenue Street Reach • Samaritan House • Second Chance Center • Senior Support Services • Servicios De La Raza • Shannon's Hope • Sharing & Caring Ministries • Sobriety House, INC • Sox Place • Street Fraternity • Street's Hope • Sun Valley Youth Center • Sunrise Elementary School • The Crossing / Mission Outreach Center (Denver Rescue Mission) • The Delores Project • The Gathering Place • There with Care • Thornton Community Food Bank • Thrive Church • Twin Parishes Food Bank • Urban Peak • Volunteers of America Family Motel • Volunteers of America Mission
FOOD DONORS

These local companies donate their excess food. Allowing them to cut costs while reducing waste and hunger.

We don't have to throw away perfectly good produce making for higher trash removal bills and a lower volume of material going to the landfill.

-Rebel Farm

3dlacrosse • 5280 Produce • Abundant Foods • Acosta Food Service • Advantage Waypoint • Aramark • Arrowhead Golf Club • Arvada Community Food Bank • Aurora Public Schools Nutrition • Black Rock Beverage • Boulder Brands • Boulder Sausage • Buttercream Bakeshop • Castle Rock Meats • Catering by Design • Centerplate • Charcutnuvo • City Harvest | Volunteers of America • Colorado Avalanche • Colorado Feeding Kids • Colorado Restaurant Association • Colorado Rockies • Colorful Ranch • Community Food Share • Continental Sausage • Dene R. Harlow, DBA Mountain Man • Denver Botanic Gardens • Denver Bread Company • Denver Flea • Denver Merchandise Mart • Denver Nuggets • Denver Zoo • East Coast Joe’s • Eileen’s Colossal Cookies • Einstein Bros. • Elevated Catering • Elitch Gardens • Elliott Gardens • Epicurean Group • Footers Catering • Fresh Pack Produce • Fruit Revival • Goddess Catering • Green Chef • Grower’s Organic LLC • Growing Home • Happy Bakeshop • Harvest Food Distributors • Henry V Events • Hyatt Regency Downtown • Infinite Harvest • iN-TEA • Johnson & Wales • Juvenile Diabetes Research • KM Concessions, Inc. • Lamar Street Center • LiveWell Colorado • Luke’s A Steak Place • May Trucking Company • Metro Caring • Mile Hi Foods • Mission Outreach | Denver Rescue Mission • MM Local • Occasions Catering • Omega Marketing • Palm Restaurant • Pie’s The Limit, Inc. • Project Angel Heart • PromonTech • Ready Fit Go | Healthy Foods • Rebel Farm • Red Robin • Rendezvous at Heather Gardens • Rockyard Brewing Company • Samaritan House • Seattle Fish Co. • Serendipity Catering • Sheraton Denver Downtown Hotel • Speedy Foods • Sprouts Farmers Market • St. Anne’s Episcopal School • Steven Roberts Original Desserts • Sysco • Taddonio Family Foundation • Tender Belly • The Growhaus • The Modern Edge Catering • Three Tomatoes Catering • Tony Rosacci’s Fine Catering • Tucci Fresh Produce • University of Colorado Hospital • Western Dairymen’s Association • Yours Truly Cupcake
WE DON’T WASTE
INNOVATIVE FOOD RECOVERY FOR THE HUNGRY