WE DON’T WASTE

ANNUAL REPORT

2015
Dear Friends,

We have had an amazing year. I am excited to share with you the successes we have had in 2015. Thanks to your tremendous support we have distributed more than 2.2 million meals to organizations that serve our communities most vulnerable and diverted 850 tons of nutritious food from entering the landfill. That translates to increasing food security and reducing food waste.

These staggering numbers were made possible because of our cooperating partners. Denver’s environmentally conscious food providers are able to plug into our hunger-fighting network and avoid landfill waste by having We Don’t Waste pick up unused food. We then deliver that nutritious food into the hands of our recipient partners cutting their food budgets by 15-18%. Through this beneficial relationship we keep the environmental impact of food waste down while helping to feed the community.

This year we also added an exciting new food provider, the Aurora West College Preparatory Academy, in the Aurora Public School District. Students in the CHOICES Club noticed how much food was being thrown away each day after the school provided breakfast for all the students. These students reached out to me wanting to create a partnership with We Don’t Waste. In a little over three months, this effort resulted in the recovery of over 40,000 servings. The Aurora Public Schools is the only school district in the state to participate in recovering and redistributing unused food to those in need. We continue to grow the program with an additional five schools coming on line in the fall of 2016.

Another partnership I would like to share with you extends our reach beyond the borders of Colorado. The Pine Ridge Indian Reservation located in Pine Ridge, South Dakota in 2015 became a new food recipient through our partnership with Nation to Nation in Loveland, Colorado. Each week we provide more than 50,000 servings of food to the poorest Indian reservation in the country. This is a partnership we are very proud of.

Continued...
Your support has made We Don’t Waste more successful than I ever would have imagined. I started in 2009 driving around in a station wagon picking up food from caterers. Our first full year, 2010, we re-distributed over 562,000 servings of restaurant quality food with an operating budget of just $44,000. I never could have imagined in just five short years that number would grow to 6.8 million servings in a single year. It is staggering to see a return of investment of 253% in any company let alone a small startup nonprofit. I attribute this growth to the commitment to work that includes collaborative partnerships with our food providers, innovative thinking and disciplined focus on lasting results for the over 70 community agencies we support. Without the financial support we have received from our donors, foundations and corporate partners we would not be able to serve those less fortunate to make our community stronger, more resilient and less food insecure.

We would not be able to carry out our mission without the determination of our Board of Directors and especially Bruce Kirchhoff the President. Their guidance, energy and financial contributions allow We Don’t Waste to increase our footprint of reducing food insecurity and food waste.

I especially want to recognize the hundreds of volunteers who regularly work with us, especially after every Denver Bronco game in recovering thousands of servings of food. My sincere appreciation and gratitude for their efforts of contributing over 750 hours of service to We Don’t Waste.

Finally, the food, the funds, and all the support we value, would be left on the dock if it were not for the incredible team that works tirelessly each day to insure the food is delivered where it does the best—feeding the hungry. Hats off to Scott Van Daele, Tim Sanford, Matt Karm, Drew Sanford, Sarah Martinez, Andrea Kirchhoff, and Maggie Brown.

Arlan Preblud  
Executive Director
Thank you for what you guys do; it's not only so much help to myself as one paid staff but more importantly feeding many hungry stomachs of young men.

-Yoal Ghebremeskel
Street Fraternity
Letter from the Board President

To the We Don’t Waste Community:

The statistics on the following pages are eye-popping. Serving Denver’s community-based agencies since September 2009, We Don’t Waste grew from scratch to recovering 6.8 million servings of wholesome, nutritious food from our 95 food providers in 2015. Instead of heading to the landfill, we delivered every serving to one of our 70 food recipients—at no cost to anyone. In just the last two years, we grew recovered servings by 242% and reduced our per-meal cost by 60% from $0.40 to $0.16. During the same period, we retired our original delivery van and added three new refrigerated trucks, one full-time and two part-time employees; and yet our expenses rose only 33%.

We are extremely proud of these accomplishments, and are indebted to our committed staff who work tirelessly to achieve them. We also are privileged to work with more than 750 volunteers each year, who help us recover food from sporting events, ride along in our trucks supporting staff in their daily work, manage our marketing, website and social media, and perform many other tasks. Because our services are free to food providers and food recipients alike, none of these achievements would be possible without the financial generosity of our corporate, foundation and individual donors, to whom we are especially grateful.

We Don’t Waste’s growth, efficiency and commitment to the community are gaining recognition. In 2015, we received the Denver Metro Chamber of Commerce Small Non-Profit Organization of the Year award; our Executive Director, Arlan Preblud, received the eTown eChievement Award; 915 Labs hosted 200 attendees for a benefit screening of the award-winning documentary “Just Eat It, A Food Waste Movie;” and our Fourth Annual Fill a Plate for Hunger event attracted 450 enthusiastic supporters to a wonderful evening at The Denver Botanic Gardens. And Social Venture Partners Denver selected We Don’t Waste as one of four area non-profit organizations to work with during 2016.

We Don’t Waste is building momentum. We’re motivated to extend our reach. We deeply appreciate your support. Let’s see how much we can achieve together!

Sincerely,

Bruce Kirchhoff
President of the Board of Directors
[We Don’t Waste] has been bringing us food for our homeless veterans that are looking for employment. It means so much to the veterans to be able to eat some healthy food before they go out on job search or to work.

-Tammy Bellofatto
The Colorado Coalition for the Homeless
We grew 242% in servings over last year driving our cost per meal down to just $0.16. Our expenses only grew by 33% in the same period of time.

Fill-A-Plate for Hunger at the Denver Botanic Gardens.

Our track record for expanding services while minimizing costs makes We Don't Waste the most efficient redistribution organization of food in Denver.

### FINANCIALS

- **2014 Income**: $320,589
- **2014 Expenses**: $266,787
- **2015 Income**: $648,233
- **2015 Expenses**: $355,056

#### 2015 Expenses

- **Fundraising**: $78,803.00
- **G&A*****: $47,762.00
- **Programming****: $228,491.00
- **G&A***: $47,762.00

#### 2015 Income

- **Events**: $225,006.00
- **Foundation**: $174,626.00
- **Corporate**: $56,000.00
- **Major Donors**: $153,858.00
- **Other**: $38,306.00

*General & Administrative

**Programming expenses include database management & upkeep, auto maintenance & upkeep, & personnel.
Abundant Foods
Advantage Waypoint
Alpine Summit Sales, Inc.
Aramark--Avalanche
Aramark--Nuggets
Arvada Community Food Bank
Aurora Public Schools
Best Baby Love Wholesale Inc.
Big Fat Cupcakes
Bistro Boys Catering
Blue Point Bakery
Boulder Brands
Catering by Design
Centerplate at Sports Authority at Mile High
Centerplate at the Denver Convention Center
Ciara Dawn LLC
City Harvest
Colorado Restaurant Association
Colorful Ranch
Compa
DALTA
Denver Botanic Gardens
Denver Bread Company
Denver Rescue Mission
Department of Hospitality, Metro State University at Denver
Dirtless Farms, LLC
E.A. Sween Co.
Eileen’s Colossal Cookies
Einstein Bros.
Elevated Catering
Elitch Gardens
Epicurean Culinary Group
Epicurean Entertainment at Sports Authority at Mile High
Etai’s Bakery/Catering
Famous Dave’s BBQ
Food Bank of the Rockies
Footers Catering
Fresh Pack Produce
Fruit Revival
Giambrocco Food Service
Gigi’s Cupcakes
Gourmet Fine Catering
Green Chef
Grower's Organic Grubbery
Happy Cakes
Home Fresh Sandwich & Bakery, Inc
Ingather
InTea
Jeppesen
Jim'n Nick’s Bar-B-Q
Johnson & Wales University
King Soopers/Exposition KM Concessions, Inc.
Levy Restaurants
Life Styles Catering
Luke’s a Steak Place
May Trucking CO.
McLane Food Service
Metro Care Ring
Mile Hi Foods
MM Local
Moe’s Bagels
NestFresh
Occasions Catering
Omega Marketing
Palm Restaurant
Project Angel Heart
Ready Fit Go-Healthy Foods
Rebel Farm
Red Robin
Red Rocks Country Club
Rialto Cafe
Rosenberg’s Bagels
Scales Pharmacy
Seattle Fish Company
Serendipity Catering
Speedy Foods
St. Anne’s Episcopal School
Steven Roberts Original Desserts
Sysco Denver Warehouse
Sysco Foods-Denver Kitchen
Taddonio Family Foundation
Tender Belly
The Grow Haus
Three Tomatoes Catering
Tony Rosacci’s Fine Catering
Tucci Fresh Produce
University of Colorado-Anschutz Medical Center
Westin Denver Downtown
Woody’s Tavern
Yard House
Yours Truly Cupcake

ACS L.I.F.T.
Adams County Food Bank
Aromor Mercy Housing
Arvada Community Food Bank
Cannon Learning Center
Capitol Hill Community Services
CCH-Beacon Place
Charity House Ministries
City Harvest
Colorado Aids Project
Colorado Coalition for the Homeless
Compa
Crossroads Shelter
Cup Colorado
David Clifton Ministries
Denver Inner City Parish
Denver Rescue Mission
Denver Urban Ministries
Father Woody’s Haven of Hope
Food Bank of the Rockies Denver
Gold Crown Foundation
Grant Avenue Street Reach
Halo Foundation Denver
Habor Light, Salvation Army
Harm Reduction Action Center
Holly Park
Jewish Family Service of Colorado
Lambuth Center
Mean Street Ministry
Metro Caring
Neighbor Outreach of Colorado
New Genesis
Nation to Nation - Pine Ridge Indian Reservation
Project Angel Heart
Project Homeless Connect
SafeHouseDenver
Samaritan House
Senior Support Services
Servicios De La Raza
Sharing & Caring Ministries
Sobriety House
Southwest Improvement Council
Sox Place
St Elizabeth Of Hungary Church
Street Fraternity, Inc.
The Action Center
The Crossing / Mission Outreach Center (Denver Rescue Mission)
The Gathering Place
The Sue Miller Day of Caring
There with Care
Twin Parishes Food Bank
Urban Peak
Volunteers of America
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Salazar Family Foundation
Social Venture Partners
St. Lukes United Methodist Church

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