WE DON’T WASTE
INNOVATIVE FOOD RECOVERY FOR THE HUNGRY

2018
ANNUAL
REPORT

www.WeDontWaste.org
Thanks for all of the healthy meals you have provided for our students and their families this school year. Healthy bodies help build healthy brains!!

– Denver South High School Food Bank
TO THE WE DON'T WASTE COMMUNITY

2018 was a great year at We Don’t Waste! Looking around, it’s hard to believe that we started in the back of a Volvo just 9 years ago. With three refrigerated trucks, a growing staff, and an 11,570-square-foot Food Recovery and Distribution Center, our impact continues to grow.

Dear Friends,

We Don’t Waste may have moved into its new Food Recovery and Distribution Center in 2017, but 2018 was when it became our home. In 2018, We Don’t Waste began developing the systems and procedures that allow us to use the Distribution Center for maximum impact in the community and on the environment.

What did this mean for We Don’t Waste? It meant:

• developing a system for inventory, which we had never dealt with before.
• sharpening our focus on the environment and reporting on how our work was reducing the ecological impact of the food system.
• pursuing new partnerships with potential food donors and food recipients to recover more food and find a great home for it.
• conducting research and laying the groundwork for our new Mobile Food Market, which debuted in early 2019 in the Globeville-Elyria Swansea community.

In 2018, we recovered and distributed more than 32 million servings of food from 150 food donors – both significant increases from 2017. And we could not have done it without our extremely generous financial supporters, our community-focused food donors, our hard-working nonprofit partners, our committed staff and board, our big-hearted volunteers, and our many other supporters and fans.

The entrance area of our Distribution Center says, “From our community, for our community.” We truly believe that. We would not exist if it weren’t for community support, and we would not exist if there weren’t community need. The common theme here is “community.”

Thank you, all, for being part of the We Don’t Waste community.

Sincerely,

Arlan Preblud, Founder & Executive Director
Michael Richards, President, Board of Directors
OUR BOARD

MICHAEL RICHARDS, PRESIDENT
VP, General Counsel & Secretary, DCP Midstream Partners, LP

JEREMY P. ANDERSON, VICE PRESIDENT
Personal Coach, Author and Consultant

SARAH SPELTS LOEBL, TREASURER
President, Valuation Analytics

ELAINE HOLOBOFF, PHD, SECRETARY
Self-employed writer

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Dean of Culinary Education, Johnson & Wales University

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Chairman & CEO, Epicurean Group

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Consultant Manager, Perficient

ADAM HAMMOND, DIRECTOR
General Manager & Executive Chef, Epicurean Group

MATT KEENEY, DIRECTOR
President, AOR, Inc.

MATT KELLY, DIRECTOR
Chief Financial Officer, Premier Roofing Company

RICHARD SCHNEIDER, DIRECTOR
Sales Manager, Raquelita’s Tortillas

ANN TRAKIMAS, DIRECTOR
Chief Operating Officer, CoBank

OUR STAFF

ARLAN PREBLUD
Founder & Executive Director

KYLE ENDRES
Director of Development

TIM SANFORD
Director of Operations

ALLIE HOFFMAN
Communications Manager

MATT KARM
Agency & Special Projects Manager

JULIA LENNON
Volunteer & Distribution Center Coordinator

DREW SANFORD
Daily Operations Manager

JOHN TENNEY
Food Recovery Specialist

CHRISTI UGHETTA
Food Recovery Specialist
ABOUT US

OUR MISSION
WE DON’T WASTE SUPPORTS THE COMMUNITY AND THE ENVIRONMENT BY RECLAIMING AND REDISTRIBUTING QUALITY FOOD TO THOSE IN NEED.

Nearly 1 in 7 Colorado children and 1 in 11 Coloradans struggle with hunger.

We Don’t Waste collects excess food that would otherwise end up in the landfill and provides it to community-based nonprofits serving children, individuals, veterans, seniors, families, and those experiencing homelessness – without a cost to the food donor or the recipient agencies.

Since 2009, We Don’t Waste has distributed over 100 million servings of food to the community.
A LOOK AT THE NUMBERS

We recovered 8,035,866 pounds of quality food in 2018

And 225,848 units of personal care products

32,143,466 SERVINGS IN 2018

11 million meals

AN INCREASE OF OVER 2 MILLION SERVINGS FROM 2017
We increased the amount of fresh food (vegetables, fruits, dairy, and high-quality proteins) from 2017 by 1,641,735 servings.

THE ENVIRONMENT

In 2018, We Don't Waste recovered 4,018 tons of food, preventing:

- the release of 5,635 metric tons of greenhouse gases into the atmosphere
- the waste of 577,569,189 gallons of water

This is equal to removing 1,200 cars from the road for an entire year.

The water not wasted could fill 875 Olympic-sized swimming pools.
2018 FOOD DONORS

Our 150 generous food donors make this all possible!

34 Degrees
5280 Produce
Abundant Foods
Acosta FoodService
Adams County Food Bank
Advantage Waypoint
All Love Catering
Aramark– Avalanche
Aramark– Coors Field
Aramark– Dick's Sporting Goods Park
Aramark–Nuggets
Aurora Public Schools Warehouse
Aurora West Prep
(Aurora Public Schools Nutrition)
Birch Benders
Blue Point Bakery
Boulder Brands
Boulder Sausage
Broomfield FISH Canteen
Catering by Design
Centerplate at Mile High
Centerplate at the Denver Convention Center
City Harvest
Clear Creek Provisions–(Boar's Head)
College Fresh
Colorado Children's Campaign
Colorado Feeding Kids
Colorado Restaurant Association
Community Food Share
Community Table–Arvada
Continental Sausage
Corner Bakery
Custom Blending
Darby Dental Supply LLC
Denver Botanic Gardens
Denver Bread Company
Denver Commissary
Denver Inner City Parish
Denver Merchandise Mart
Denver Museum of Nature and Science
Denver Rescue Mission
E.A. Sween Co.
Eileen's Colossal Cookies
Einstein Bros.
Elevated Catering
Elitch Gardens
Elliott Gardens
Epicurean Culinary Group
Epicurean Entertainment @ Broncos Field at Mile High
Etai's Catering
Exdo Event Center
Father Woody's Haven of Hope
Fest Trucking
Footers Catering
Fresh Pack Produce
Fruit Revival
Gateway High School (Aurora Public Schools)
GC Produce
Gina Cucina
Google Boulder
Green Chef
Green Valley Ranch High School
Grover's Organic
Happy Bakery
Harvest Food Distributors
Hotbox Cafe Rino
Huron Produce LTD
Infinite Harvest
InTea
Izzio Artisan Bakery
Jefferson County Schools
Jesse Garcia Trucking
Jewish Family Service of Colorado
Jo-Ed Produce
Johnson & Wales University
KM Concessions Inc.
La Popular
Larimer Social
Lloyd Swint
Lone Tree Elementary School
Lucky Strike Belmar
Marczyk– 17th
Marczyk–Colfax
May Trucking CO.
Meadow Gold Dairy–Englewood
Menchie's Mental Health Center of Denver
Metro Caring
Mile Hi Foods
MM Local
My Kid's Lunch catering
National Cattlemen's Beef Association - Test Kitchen
Natural Grocers/Vitamin Cottage
Occasions Catering
Omega Marketing
Pie's The Limit Inc.
Project Angel Heart
Quality Custom Distribution (QCD)
Raquelitas Tortillas
Ready Fit Go-Healthy Foods
Rebel Farm
Relish Catering & Events
Rialto Cafe
Rib City– Southpark
Ringer & Son Brokerage Co.
Rosenberg's Bagels
Sable Elementary School (Aurora Public Schools Nutrition)
Salvage Restaurant
Samaritan House
Scales Pharmacy
Seattle Fish Company
Secor Cares
Serendipity Catering
Shannon's Hope
Sleeping Giant Brewery
Slow Food USA
Sox Place
SpenDifference
St. Anne's Episcopal School
St. Lukes United Methodist Church
St Elizabeth Of Hungary Church
Steven Roberts Original Desserts
Sysco Denver Warehouse
Sysco Foods–Denver Kitchen
Taddonio Family Foundation
Temple Emanuel
Tender Belly
The Art Institute of Colorado
The Grow Haus
The Modern Edge Catering
Tierra Farm
Tucci Fresh Produce
Tyson Foods
University of Colorado-Anschutz Medical Center
University of Denver Upsher-Smith Laboratories, LLC
We Don't Waste
Westin DIA
Wheat Montana
Wildcat Elementary School
Ziehr's
2018 FOOD RECIPIENTS

Our 58 food recipients are at the root of our expanding outreach – allowing us to reach an additional 130 agencies that they distribute food to!

Adams County Food Bank
Aromor Mercy Housing
Bluff Lake Mercy Housing
Break Bread
Broomfield FISH
Cannon Learning Center
City Harvest
Colorado Aids Project
Colorado Coalition for the Homeless– Beacon Place
Colorado Coalition for The Homeless– Renaissance Works Vocational Services
Colorado High School Charter
Comitis Crisis Center
Community Food Share
Community Table– Arvada Food Bank
Crossroads Shelter
Denver Inner City Parish
Denver Rescue Mission
Escalante-Biggs Academy– Denver Public Schools
Father Woody’s Haven of Hope
Grant Avenue Street Reach
Growing Home
Holly Park
Hope Held by a Horse
Impact Locally
Jewish Family Service of Colorado
Mean Street Ministry
Mental Health Center of Denver
Metro Caring
Metropolitan State University– STEM Education
New Genesis
Pine Ridge Nation to Nation
Project Angel Heart
Project Homeless Connect
Project Worthmore
SafeHouseDenver
Samaritan House
Second Chance Center Inc
Secor Cares
Senior Support Services
Servicios De La Raza
Shannon’s Hope
Sharing & Caring Ministries
Sobriety House
South High School
Sox Place
St Elizabeth Of Hungary Church
Street Fraternity Inc.
Sunrise Elementary School - CCS
Sun Valley Kitchen & Community Center
The Gathering Place
There with Care
The Rising Church in Olde Town Arvada
Thornton Community Food Bank
Thrive Church
Twin Parishes Food Bank
University Park United Methodist Church
Volunteers of America– Head Start Program
West High School
OUR FINANCES

STATEMENT OF ACTIVITIES Year Ended December 31, 2018
(numbers taken from FY2018 Audited Financial Statements)

REVENUES, GAINS, AND OTHER SUPPORT

<table>
<thead>
<tr>
<th>description</th>
<th>WITHOUT DONOR RESTRICTIONS</th>
<th>WITH DONOR RESTRICTIONS</th>
<th>TOTAL</th>
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<td>Grants and Contributions</td>
<td>$ 756,720</td>
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<td>In Kind - Food Contributions</td>
<td>17,275,083</td>
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<td>In Kind - Non Food Contributions</td>
<td>295,659</td>
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<td>Interest Income</td>
<td>600</td>
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<td>Net Assets Released from Restriction</td>
<td>80,000</td>
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<td>TOTAL REVENUES, GAINS, AND OTHER SUPPORT</td>
<td>18,408,062</td>
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EXPENSES

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<td>Program Services</td>
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<td>In Kind - Food Distribution</td>
<td>17,537,742</td>
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<td>Total Program Services</td>
<td>18,057,119</td>
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Supporting Services

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<td>General and Administrative</td>
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<td>Fundraising</td>
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<td>Total Supporting Services</td>
<td>195,711</td>
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TOTAL EXPENSES

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CHANGE IN NET ASSETS

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<td>155,232</td>
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NET ASSETS, Beginning

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<td>877,526</td>
<td>130,000</td>
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NET ASSETS, Ending

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<td>$ 1,032,758</td>
<td>$ 50,000</td>
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Thanks to our major foundation and corporate donors!
LOOKING FORWARD

2018 was a big year for We Don't Waste, culminating in significant community recognition. We were honored to receive the following awards and recognitions:

- El Pomar Foundation's 2018 Award for Excellence
- The 2018 Healthy Communities Award from the Denver Dept of Public Health and the Environment
- Certifiably Green Business certification from the City and County of Denver

With growing community support and a drive to reach more people, We Don't Waste also kicked off a Mobile Food Market pilot program in early 2019 – reaching the Globeville and Elyria/Swansea neighborhoods.

Other plans for 2019 include:

- Exploring having additional Mobile Food Markets in other communities, particularly food deserts.
- Growing partnerships with area schools for food recovery and distribution.
- Developing relationships with agencies in new neighborhoods to reach underserved populations.
- Expanding our volunteer program to increase our efficiency and do more for more people.

All of this couldn’t have been accomplished without you – our supporters and donors who have made all of this possible.

Our objective is simple: We recover unused food and redistribute it to people who need it. But how we do this is anything but simple. Every day, it takes a dedicated staff and Board of Directors, technology solutions to increase efficiency, fuel and maintenance demands on our fleet of trucks, and a growing list of food donors and nonprofit partners committed to keeping food out of the landfill and getting it into the hands of those who need it.

As we grow our efforts in 2019 and beyond, we are so excited by the increased possibilities for collaboration, program expansion, new initiatives, and better reporting of our community and environmental impact. It's an exciting time for We Don't Waste, and we hope you will join us in our continued fight against food insecurity and food waste.

Thank you for your support!

The We Don't Waste Team