TEN YEARS OF MOBILIZING AGAINST HUNGER
WE DON’T WASTE
2019 ANNUAL REPORT
Dear Friends,

It’s a strange time to be releasing a 2019 Annual Report. We write this about seven months into a global pandemic, which has caused immense suffering and extensive food insecurity in our community.

During the COVID-19 crisis, We Don’t Waste has been extremely busy, but we did find some time to reflect on last year – 2019 was an extremely productive year for We Don’t Waste! A few things that we accomplished last year:

• A successful launch of our Mobile Food Market program, a free farmers market-style food distribution in food deserts
• More food donors and nonprofit partners than ever before, including many schools and youth organizations
• New, innovative programming, such as bags of food for police officers to provide for community members in crisis
• Exciting collaborations with health departments and the Natural Resources Defense Council to improve partner capacity and access to food in neighborhoods with high need

Yet, there are more pressing matters right now. The fallout from COVID-19 has led to long lines at our partner nonprofits, empty bellies in our students, and a hunger crisis unseen in recent times. In the first half of 2020, we had 30 new partner agencies request food from We Don’t Waste.

Nonetheless, there has been reason for hope and optimism. Our community has come together to fight hunger. Our state and local governments have passed bills and issued funding to fight food insecurity. And We Don’t Waste and its partners have strived diligently to meet the increased need.

A brief look at what we’ve done so far in 2020 shows an organization, and a community, that will not rest on its laurels when people are going hungry. This year, We Don’t Waste has:

• Provided food at no cost to more metro-area nonprofits and schools, adding 24 new partners between March and July
• Rapidly expanded our monthly Mobile Food Markets to meet increased community need, while shifting to a drive-thru model to ensure the safety of our staff, volunteers, and participants
• Started delivering bags of groceries to low-income housing complexes and local school districts
• Delivered snacks for families waiting for appointments at Department of Human Services

We Don’t Waste will continue finding innovative ways to support the community during this difficult time. We thank you for being on this journey with us – your support is worth more than you know. On behalf of our staff, Board of Directors, volunteers, and, most importantly, the community we serve, thank you for all that you do and have done for We Don’t Waste. It means the world to us.

Sincerely,

Arlan Preblud,  
Founder & Executive Director

Michael Richards,  
President, Board of Directors
In 2019, We Don’t Waste celebrated our 10 year anniversary. Ten years of saving food. Ten years of protecting the planet. And ten years of feeding people.

From humble beginnings picking up and distributing food in the back of a Volvo station wagon, it’s amazing to look at how far you, our supporters, have brought us. With the support of our dedicated Board of Directors and an amazing staff, 2019 was a great year for We Don’t Waste, which set us up to respond to the growing need that we’ve seen in 2020.

**OUR BOARD***

MICHAEL RICHARDS, PRESIDENT  
VP, General Counsel & Secretary, DCP Midstream Partners, LP

JEREMY P. ANDERSON, VICE PRESIDENT  
Personal Coach, Author and Consultant

MATT KELLY, TREASURER  
Chief Financial Officer, Premier Roofing Company

ELAINE HOLOBOFF, PHD, SECRETARY  
Self-employed writer

JORGE DE LA TORRE, M.ED., DIRECTOR  
Dean of Culinary Education, Johnson & Wales University

LARRY DIPASQUALE, DIRECTOR  
CEO & Chairman, Epicurean Group

ALLISON FRIES, DIRECTOR  
Consultant Manager, Perficient

SHERRY JOHNSON, DIRECTOR  
Director, Corporate Social Responsibility, CoBank

RICHARD SCHNEIDER, DIRECTOR  
Sales Manager, Raquelita’s Tortillas

ADAM HAMMOND, DIRECTOR  
General Manager & Executive Chef, Epicurean Group

JEFF HERMANSON, DIRECTOR  
CEO, Larimer Associates

MATT KEENEY, DIRECTOR  
President, AOR, Inc.

JEFF HERMANSON, DIRECTOR  
CEO, Larimer Associates

SARAH SPELTS LOEBL, DIRECTOR  
President, Valuation Analytics, LLC

ANN TRAKIMAS, DIRECTOR  
Chief Operating Officer, CoBank

*Includes board members who ended their terms in 2019

**OUR STAFF**

ARLAN PREBLUD  
Founder & Executive Director

KYLE ENDRES  
Director of Development

AUBREE PIERCE  
Director of Programs & Operations

MARIO CONCA  
Database & IT Administrator

DANIEL EPSTEIN  
Distribution Center Associate

JAY FORD  
Food Recovery Specialist

TAYLOR HODGE  
Sustainability Officer & Food Recovery Specialist

ALLIE HOFFMAN  
Communications & Advocacy Manager

MATTHEW KARM  
Agency & Special Projects Manager

JULIA LENNON  
Volunteer & Education Coordinator

NATE NEUFELD  
Food Recovery Specialist

DREW SANFORD  
Daily Operations Manager

*Includes board members who ended their terms in 2019
OUR IMPACT

Saving Food

118,634,688 servings of food recovered and distributed in just ten years

50% of food is fresh

Servings 2009-2018

Servings in 2019

26.3 million servings

In 2019, we provided food to nearly 70 agencies and saved them an average of $27,754—allowing them to dedicate resources to providing other services!

In 2019, we provided food to 300,000 people!

- 32% of people served were children
- 54% of people served were adults
- 14% of people served were 65+

We had 152 food donors in 2019!

624 volunteers helped us make this impact, by serving 2,346 volunteer hours

Each meal recovered and distributed for $0.09

In 10 years we prevented the release of 46,495,695 lbs of co2e
## OUR FINANCES

### STATEMENT OF ACTIVITIES Year Ended December 31, 2019
(numbers taken from FY2019 Audited Financial Statements)

<table>
<thead>
<tr>
<th>REVENUES, GAINS, AND OTHER SUPPORT</th>
<th>WITHOUT DONOR RESTRICTIONS</th>
<th>WITH DONOR RESTRICTIONS</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants and Contributions</td>
<td>$ 925,740</td>
<td>$ 220,010</td>
<td>$ 1,145,750</td>
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<tr>
<td>In Kind - Food Contributions</td>
<td>12,523,255</td>
<td>–</td>
<td>12,523,255</td>
</tr>
<tr>
<td>In Kind - Non Food Contributions</td>
<td>73,500</td>
<td>–</td>
<td>73,500</td>
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<tr>
<td>Interest Income</td>
<td>8,818</td>
<td>–</td>
<td>8,818</td>
</tr>
<tr>
<td>Net Assets Released from Restriction</td>
<td>50,000</td>
<td>(50,000)</td>
<td>–</td>
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</tbody>
</table>

**TOTAL REVENUES, GAINS, AND OTHER SUPPORT**  
13,581,313 170,010 13,770,243

### EXPENSES

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>WITHOUT DONOR RESTRICTIONS</th>
<th>WITH DONOR RESTRICTIONS</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>600,406</td>
<td>–</td>
<td>600,406</td>
</tr>
<tr>
<td>In Kind - Food Distribution</td>
<td>12,596,755</td>
<td>–</td>
<td>12,596,755</td>
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<tr>
<td>Total Program Services</td>
<td>13,197,161</td>
<td>–</td>
<td>13,197,161</td>
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</table>

**Supporting Services**

<table>
<thead>
<tr>
<th>Supporting Services</th>
<th>WITHOUT DONOR RESTRICTIONS</th>
<th>WITH DONOR RESTRICTIONS</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>General and Administrative</td>
<td>56,706</td>
<td>–</td>
<td>56,706</td>
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<tr>
<td>Fundraising</td>
<td>161,178</td>
<td>–</td>
<td>161,178</td>
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<tr>
<td>Total Supporting Services</td>
<td>217,884</td>
<td>–</td>
<td>217,884</td>
</tr>
</tbody>
</table>

**TOTAL EXPENSES**

13,415,045  –  13,415,045

### CHANGE IN NET ASSETS

166,268  170,010  336,278

### NET ASSETS, Beginning

1,032,758  50,000  1,082,758

### NET ASSETS, Ending

$1,199,026  $220,010  $1,419,036