

2020

ANNUAL REPORT

0

: SAVING FOOD

2

: PROTECTING THE PLANET

0

: FEEDING PEOPLE

2



WE DON'T WASTE

WeDontWaste.org



Dear friends,

Last year was remarkable, not only because of its challenges, but also how we overcame them together. Because of the pandemic, we saw food insecurity rise exponentially and reach all-time highs across Colorado. We Don't Waste's systems were in place to meet the demand, and we are proud of the growth that we achieved in order to help curb the rising food insecurity.

In 2020, We Don't Waste's Mobile Food Market initiative expanded from two per month to 6-8 per month. We brought the recovered food into food desert neighborhoods and reorganized the Markets to operate as drive-thrus in order to keep our staff, volunteers and community members safe.

We also added 36 new nonprofit partners to our distribution network, ranging from food pantries, schools, daycares, shelters, and more, and connected with 61 new food donors.

Our focus has always been on the sustainability and well-being of our community, and with the help of hundreds of volunteers we were able to distribute more than 24 million servings of food throughout the year. More than half of that food was fresh — items such as fruit, veggies, protein, and dairy.

The immense growth we experienced in 2020 signals to us that we are capable of continuing to grow our impact and change lives. From education and community outreach efforts, to growing our fleet and making food delivery more efficient, to expanding our Mobile Food Markets, 2020 became a year to rise against the challenges of COVID-19 and grow in spite of hardship. Because of these efforts, we were honored to be named one of Bank of America's 2020 Neighborhood Builders®.

Thank you to everyone who has helped us along this path — We Don't Waste is truly a product of the Colorado community, for the Colorado community. The support from our donors, volunteers, and partners is what allows us to reclaim millions of pounds of good food and give it to those who need it most. Our staff and Board of Directors are excited for what the future holds, and we sincerely appreciate everyone who has joined us on this journey.

In Community,

Arlan Preblud
Founder & Executive Director

Michael S. Richards
President of The Board

Our Board

MICHAEL S. RICHARDS President

Retired VP, General Counsel & Secretary, DCP Midstream Partners, LP

ARLAN PREBLUD Non-Voting Board Member

Founder & Executive Director of We Don't Waste

JEREMY P. ANDERSON Vice President

Personal Coach, Author and Consultant

ELAINE HOLOBOFF, PHD Secretary

Self-employed writer

MATT KELLY Treasurer

Chief Financial Officer, Premier Roofing Company

ALLISON FRIES Director

Consultant Manager, Perficient

SHANNON GARCIA-LEWIS Director

Independent Human Resources Consultant

ADAM HAMMOND Director

General Manager & Executive Chef, Epicurean Group

SHERRY JOHNSON Director

Director, Corporate Social Responsibility, CoBank

CHARLES JORDY Director

CEO, Jordy Construction

BRUCE KIRCHHOFF Director

Retired VP, General Counsel and Secretary, Royal Gold, Inc.

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Dean of Culinary Education, Johnson & Wales University

JORDAN SAUERS Director

Director of Regional Affairs, Office of Mayor Michael B. Hancock, City and County of Denver

RICHARD SCHNEIDER Director

Sales Manager, Raquelita's Tortillas

* Includes board members who ended their terms in 2020



What We Do



Food Recovery

The process begins with food collection! We collect fresh, nutritious foods from local businesses — restaurants, venues, caterers, distributors, producers, and institutions — who share our mission. The donors do not pay any fees and we come and collect the food with our fleet of refrigerated trucks.

Delivery & Packing

Much of the food that we collect stays on our truck and is distributed to partners that same day. The food that isn't immediately delivered is briefly stored in our Distribution Center where the food can be kept in optimal conditions for freshness. From there, the food is sorted and packed to be distributed to one of our nonprofit partners, or prepared for a Mobile Food Market.



Food Distribution

Partner Distribution

Our partners range from local food pantries, food banks, shelters, daycares, schools and more. All of these organizations receive the food at no cost to themselves so that they can focus their budget on other aspects of their programs.

Mobile Food Markets

We also operate our own Mobile Food Markets where we distribute the food in diverse, nutritious packages to the public for free. We operate these markets in neighborhoods designated as food deserts, or places that have less access to affordable, nutritious food. Families receive on average 79 pounds of food each time they visit a market. We started our markets in 2019 and quickly expanded the number of markets running in order to meet the need in 2020 during the global pandemic.



“

We Don't Waste has saved our pantry! Before We Don't Waste, we had very little and limited items to offer our families. We are very happy and lucky for an organization like We Don't Waste! The staff is absolutely amazing, friendly and flexible to work with! Thank you, We Don't Waste!

— Wyatt Academy

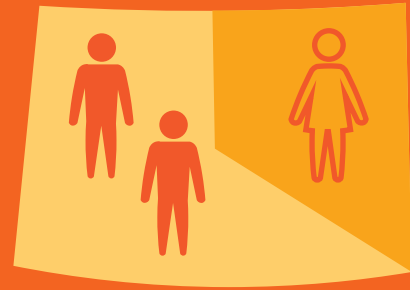
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2020 By The Numbers

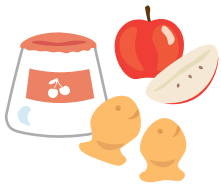
With your support, We Don't Waste has reached more households than ever before.

Nearly **1 in 3*** Coloradans experienced food insecurity.

*Households with children, rural Coloradans, women, and people of color were disproportionately affected.



416,357
Individuals Served



38%

The percentage of youth participants.

↑ Up from 32% average in 2019.



19

Average number of times an individual was served.

↑ Up from 6 times average in 2019.

103
Agencies Served

77%

Reported seeing an increase in need in 2020.

Those that saw an increase reported a **225% average increase** from 2019.



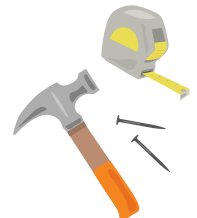
73%

Reported receiving food from us allows them to provide more food to their clients/participants.



23%

Said receiving food from us allowed them to focus on expanding non-food programming and/or infrastructure.



24+ Million Food Servings Distributed

(Equivalent to keeping 1,400 cars off the road for a year!)



- Dairy Products / 3.2+ Million
- Fruit / 1+ Million
- Baked Goods / 1.2+ Million
- Beverages / 1+ Million
- Other / 2.8+ Million

- Lean Protein Products / 1.6+ Million
- Vegetables / 5.4+ Million
- Shelf-Stable Products / 6.2+ Million
- Condiments, Spices, Etc / 1.6+ Million

Mobile Food Market Impact

Participant Survey Results

91%

Reported that their family has been able to eat more nutritious foods.



73%

Reported their children tried new fruits or vegetables.



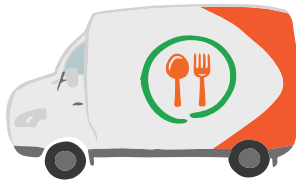
93%

Reported that some or all of the food received from the market was high quality.



~67%

Reported that they attend our Mobile Food Markets once a month or more frequently.



6-8

Mobile Food Markets Per Month



365,400+

Pounds of Food Distributed



79lbs.

Average Amount Received Per Person



4,630+

Households Served

It would not be possible to do what we do without our food donors. Thank you for helping us prevent unnecessary waste.

Food Donors

34 Degrees
5280 Produce
A&H Farm
Abundant Foods
Acosta FoodService
Advantage Waypoint
All Love Catering
Amazing Grace Church
Americold – King Soopers Warehouse
Aramark – Coors Field
Aramark – Refreshments
Aramark – Mile High Stadium
Aurora Public Schools
Bang Energy
Best on the Block
Bhakti Chai
Big Red F
Bloom Church
Borden Dairy
Boulder Brands
Boulder Sausage
Buckhead Meats
Canteen
Carefree Cuisine
Catering by Design
Centerplate at the Denver Convention Center
Cherry Creek Schools
Children's Hospital Colorado
City Harvest
Clear Creek Provisions (Boar's Head)
Colorado Restaurant Response – Highland Tap
Sloan's Lake
Community Food Share
Community Table
Conscious Alliance
Continental Sausage
Corner Bakery
Craig Hospital
Crowne Plaza – Denver International Airport
Convention Center
Deiter's Chocolates
Delaware North – Denver International Airport
Deloitte
Denver Department of Human Services
Denver Merchandise Mart
Denver Museum of Nature and Science
Denver Public Schools
Denver Rescue Mission
E.A. Sween Co.
Eileen's Colossal Cookies
Einstein Bros.
Elitch Gardens
Elliott Gardens
Empire Warehouse & Refrigerated Dist.
Epicurean Culinary Group
Epicurean Entertainment at Empowerment Field
at Mile High Stadium

Etai's Catering
Food Bank of the Rockies
Fresh Pack Produce
Fruit Guys
Gateway High School (Aurora Public Schools)
Gaylord Convention Center
Gaylord Hotel
GC Produce
Good Karma Foods
Google Boulder
Gotham Greens
Green Chef
Happy Bakeshop
Harvest Food Distributors
Haven of Hope
Heritage Farms (Lineage)
High Flying Foods – Denver International Airport
HMS Host – Denver International Airport
Honey Smoked Fish Company
Huron Produce LTD
Infinite Harvest
InTea
Jefferson County Schools
Johnson & Wales University
Jones Farms Organics
JW Kitchen – Johnson & Wales Dining
King Soopers Bakery
La Popular
Legends
Leprino Foods Company
Lipman Family Farms
Littleton Adventist Hospital – Centura Health
Lloyd Swint Account
Lone Tree Elementary School
LSG Sky Chefs
Marshall Retail Group – Denver International Airport
May Trucking CO.
McDonalds – Denver International Airport
McLane Food Service
Meadow Gold Dairy Englewood
Menchie's
Mental Health Center of Denver
Menzies Aviation – Denver International Airport
Metro Caring
Mile Hi Foods
Mile High Delivery & Cold Storage
Mission Yogurt Inc. – Denver International Airport
Monarch Casino Black Hawk
My Kid's Lunch Catering
Natural Grocers/ Vitamin Cottage
Naughty Chile Taqueria
Nova Automation
Novo Coffee
Occasions Catering
Omega Marketing
Orchard Plaza Investors, LLC c/o Gart Properties, LLC

Organic India
Ortho & St. Anthony's Hospitals – Centura Health
Paradies – Denver International Airport
Pepsi Co.
Performance Ready Fitness Studio
Plenty Laramie
Polidori Sausage
Porter Adventist Hospital – Centura Health
Porter Place – Centura Health
Project Angel Heart
Quality Custom Distribution (QCD)
Quiznos – Denver International Airport
Radha Govindia's Cafe
Raquelitas Tortillas
Red Bird Farms
River Bear Meats
Rosenberg's Bagels
Rowdy Mermaid Kombucha Inc
Royal Crest Dairy, Inc.
Samaritan House
Saputo Dairy
Seattle Fish Company
Secor Cares
Skyport Hospitality – Denver International Airport
South High School
Southwest Airlines – Denver International Airport
Speedy Foods
Splunk
St. Anne's Episcopal School
St. Luke's United Methodist Church
Stellar – Denver International Airport
Steven Roberts Original Desserts
Sygma Network
Sysco Denver Warehouse
Sysco Foods-Denver Kitchen
Taddonio Family Foundation
Tastes on the Fly – Denver International Airport
Tasty Acres Colorado
Tender Belly
The Salvation Army Warehouse
Total Source
Tucci Fresh Produce
United Airlines – Denver International Airport
University of Colorado-Anschutz Medical Center
USO Colorado – Denver International Airport
Vigor Cafe – Centura Health
Western Distributing Transportation Corp.
Westin – Denver International Airport
Wheat Montana
Whole Fresh Foods

Food Recipients

We would like to acknowledge our partners that help us achieve our goal of fighting hunger in the Denver community.

Adams 12 Schools Five Star Schools
Adams County Food Bank
Agudath Israel of Colorado
Amazing Grace Church
ARC Warehouse
Aromor Mercy Housing
Arroyo Village – Rocky Mountain Communities
Aurora Interfaith Community Services
Backpack Society
Bayaud Enterprises
Beyond Home
Broomfield FISH
Cannon Learning Center
Caring & Sharing Community Resources
City Harvest
Colorado AIDS Project
Colorado Coalition for the Homeless – Beacon Place
Colorado Coalition for the Homeless – Clubhouse
Colorado Coalition for the Homeless – Fusion Studios
Colorado Coalition for The Homeless – Renaissance Works Vocational Services
Colorado Coalition for the Homeless – Triangle Branch
Colorado High School Charter
Colorado Multiethnic Coalition
Comitis Crisis Center
Community College of Denver
Community Food Share
Community Table
Compa
Conscious Alliance
Counterpath
Crossroads Shelter
Del Norte Veteran Apartments
Delores Project
Denver Department of Safety
Denver Human Services (DHS)

Denver Inner City Parish
Denver Metro Emergency Food Network
Denver Rescue Mission
DRCOG – Denver Regional Council on Governments – Agency on Aging
Eastbay Senior Living Westminster Empowerment Program
Escalante-Biggs Academy – Denver Public Schools
Haven of Hope
Focus Points Family Resource Center
Food Bank of the Rockies
Food for Hope – Northglenn HS
Family Resource Center Sterling
Garden Court – Rocky Mountain Communities
Garden Place Academy
Girls Inc.
Growing Home
Heart & Hand Center
Hope Communities Hidden Brook
Hope House of Colorado
Housed, Working, and Healthy (HWH)
Jewish Family Service of Colorado
Juust Living
Kenzi's Causes Toy Shop
Mayor's Office – City and County of Denver Emergency Food Distribution
Mental Health Center of Denver
Metro Caring
Mission Wear
Montbello Organizing Committee
Mountain Terrace and Townview – Rocky Mountain Communities
New Apostolic Church Food Bank
New Genesis
North Middle School
Open Door Ministries
Pine Ridge Nation to Nation
Presentation of Our Lady
Project Angel Heart

Project Worthmore
RISE Denver Health
Rose Andom Center
Samaritan House
SAME Cafe
Second Chance Center Inc.
Secor Cares
Senior Support Services
Servicios De La Raza
Shannon's Hope
Sharing & Caring Ministries
South High School – Food Bank
Sox Place
St Elizabeth Of Hungary Church
Street Fraternity Inc.
Sunrise Elementary School
The Action Center
The Grow Haus
The Rising Church in Olde Town Arvada
There With Care
Thornton Community Food Bank
Thrive Church
University of Colorado, Colorado Springs — Food Pantry
USO Colorado – Denver International Airport
Volunteers of America – Head Start Program
Volunteers of America – Women's Veteran Program
Warren Village
West High School
Westminster Public Schools Foundation
Wyatt Academy

We Don't Waste would like to thank its supporters for their incredibly generous contributions in 2020. In a very challenging year for our community, our donors stepped up and gave at unprecedented levels to support We Don't Waste's mission.

Generous Contributions

\$100,000 and above

Bank of America
CoBank
Danone North America
The Schlessman Family Foundation

\$50,000 - \$99,999

Jerry and Margot Ladd
Kiewit Meridian Partners
Metzler Family Estate
The Anschutz Foundation
The Salah Foundation
Transwest Truck Trailer RV
Two Good Yogurt

\$25,000 - \$49,999

Applejack Wine and Spirits
Arapahoe County Human Services
Colorado COVID Relief Fund
Denver Emergency Food Relief Fund
Fox Family Foundation
Healthy Food for Denver's Kids
PB and K Family Foundation
Rose Community Foundation
The Denver Post - Season to Share presented by
Denver Active 20-30 Children's Foundation
Tri-County Health Department (Project Grant)

\$10,000 - \$24,999

Anschutz Family Foundation
Bank of Colorado
Bender West Foundation
Blake and Clarissa Cohen
BOA Construction Company
Citizen Media
Climate Equity Fund of The Denver Foundation
Community First Foundation
El Pomar Foundation
Elaine Holoboff and Tom Halverson
Harvey Family Foundation
HomeAdvisor
Jerry Glick and Shannon Gifford
Junior League of Denver
Kettering Family Foundation
Michael and Laura Richards
Mile High United Way
Partners Group USA
Spectrum
The Ashkin Kahn Family Foundation
The Ellen P. Blum Charitable Fund
The Jay and Rose Phillips Family Foundation of
Colorado
The Joan and Phill Berger Charitable Fund
Tom and Jean Barton
Virginia W. Hill Foundation
Visa Inc.

\$5,000 - \$9,999

Arlan Preblud and Leigh Sinclair
Big Lots Foundation of The Columbus Foundation
Brownstein Hyatt Farber Schreck
Charles Jordy and Brian Fun
Chester Luby and Debra Brooks-Luby
Clif Family Foundation

Fred and Jean Allegretti Foundation
Genesee Mountain Foundation
John Duesing HVAC
Marla Steele
Page and Scott Sepic
PepsiCo Foundation
Richard and Leslie Pedersen
Rollie R. Kelley Family Foundation Fund
The Collins Foundation
The Dolce Foundation
The Kitty Baker Fund
The Sparkjoy Foundation
Tracy Family Foundation
Trinity Second Century Foundation
UMB Bank
Western Digital Corporation Fund of Silicon Valley
Community Foundation

\$1,000 - \$4,999

Alan and Linda Babcock
Allison Fries and Jason Wedekind
Amanda Gateley
Andrew and Anne Jacob
Barad Family Fund
Bill Saslow
Broomfield Community Foundation
Bruce and Andrea Kirchhoff
Charles Kellogg and Tamara Fischer
Cody and Faye Holloway
Confluence Insurance
David and Elaine Licko
David Gartland and Dr. Caroline Corrigan
Douglas and Holly Endres
Ed and Eileen Law
Elizabeth Ebanks
Eric Becker Memorial Fund of The Denver
Foundation
Feed Media
Gail and Martin Berliner
Gary and Tina Friedman
Giving Generations Foundation
Greg Hatchett
Jaclyn Yelich and Greg Thielen
Jeremy Anderson and Tom Stalker
Jill and Tim Wayne
JK Mullen Foundation
Joe and Patrice McEahern
Judy and David Coblenz
Justin Ball and Eric Deffenbaugh
Katherine Coerver
Kathy and Danny Hoenig
Kay Burke
Kelly Reynoldson
Kevin Preblud
Kim Millett
Kristine Hefner
Larry and Jill DiPasquale
Laura Beverage and Daniel McClain
Laurie Schmidt
Mark and Katherine Fulford
Marty Corren

Mary and Joe Vostrejs
Mary and Mac Crowther
MC Genova and Dave Genova
MDC/Richmond American Homes Foundation
Michael and Leah Pytel
Michael and Lesli Unger
Michael Kenner
Michael Webster and Luana Locke
Nicole Weis
Olabisi Johnson
Pat Moore
Pat Patterson and Jay Watkins
Patricia Eggleston and Ward Mahanke
Patrick and Annie Walsh
Philadelphia Insurance Companies
Physicians Realty Trust
Qlik
Randy Palomba and Diane Dovel
Roberta and Barry Ramo
Roberta Hissey
Rocky Mountain Alliance Children's Foundation
Ron and Sherrie Miller
Russell and Michelle Gruber
Salina Whitaker
Sallie and Thomas Suby-Long
Sandra and Steven Harvath
Shannon Garcia-Lewis and Lance Lewis
Stephanie and Prem Subramanian
Stephen and Mary Ann Drexler
Steven and Kari Epstein
Susan and Howard Noble
Susan and Jerry Biehler
Susan Barnes-Gelt
Susan W. Burgamy Fund
Taddonio Family Foundation
Tasha Jones and Kenn Seamen
The Fisher/Rosenberg Donor Advised Fund
The Lillis Foundation
The Morrison and Foerster Foundation
Thomas and Katherine Lee
Three Little Birds
Thrive Church
Todd Walker
Traci and Thomas Dougherty
Urban Villages, Inc.
Victoria Graboyes
Volunteers of America
William and Joy Ahlborg

We would not have been able to support our neighbors in their time of need without this tremendous support — thank you!

Financials

Statement of Activities Year Ended December 31, 2020

REVENUES, GAINS, AND OTHER SUPPORT	Without Donor Restrictions	With Donor Restrictions	Total
Grants and Contributions	\$ 2,045,111	\$ 112,500	\$ 2,157,611
In Kind - Food / Non Food Contributions	11,532,474	—	11,532,474
Interest Income	12,839	—	12,839
Net Assets Released from Restrictions	220,010	(220,010)	—
TOTAL REVENUES, GAINS, AND OTHER SUPPORT	13,810,434	(107,510)	13,702,924
EXPENSES			
Program Services	891,053	—	891,053
In Kind - Food Distribution	11,532,474	—	11,532,474
Total Program Services	12,423,527	—	12,423,527
Supporting Services			
General and Administrative	142,164	—	142,164
Fundraising	236,799	—	236,799
Total Supporting Services	378,963	—	378,963
TOTAL EXPENSES	12,802,490	—	12,802,490
CHANGE IN NET ASSETS	1,007,944	(107,510)	900,434
NET ASSETS, Beginning	1,199,026	220,010	1,419,036
NET ASSETS, Ending	\$ 2,206,970	\$ 112,500	\$ 2,319,470

IMPACT



15.5¢
Total Costs Per
Meal Served

8.2
Million
Meals Served



Our Vision

No one will go hungry while good food is thrown away.



2020 was a year defined by adaptation and overcoming unexpected obstacles. We grew our fleet, expanded our Mobile Food Markets, and increased the overall number of servings we distributed through partners and markets. Our goals moving forward are to be bigger and better in the ways we serve our partners and our community. As we mature as an organization we find ourselves looking forward to new growth, as well as improving the efficiency and capacity of our current systems.

In 2021 and beyond our goals are:

- Grow the Mobile Food Market program's reach into new neighborhoods and investigate new models.
- Better engage our communities through interviews, surveying, and advocacy efforts.
- Expand educational offerings to schools, community organizations, and corporate groups to teach them about how to reduce food waste.
- Improve our overall sustainability through improved recycling of materials, reduced fuel usage, and alternatives to composting (e.g., feeding animals).
- Standardize and streamline food recovery and data entry processes for greater efficiency.
- Find new ways to engage community volunteers to augment organizational effectiveness.



We are excited by the possibilities the future brings, and we are so grateful for the continued support of our partners, volunteers, and donors. With your support, we know we can achieve our vision that no one will go hungry while good food is thrown away in our community.

Thank you for your support.

– The Team at We Don't Waste





WE DON'T WASTE

SAVING FOOD • PROTECTING THE PLANET • FEEDING PEOPLE



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